#### Pricing

Further our conversation, I think the best way to work this is to have the below page when you click on 'pricing' tab on our website. We get rid of the nutrition packages tab which drops down off the pricing and link that page to this page. (Hope that makes sense) the table text font can be change to make it more eye catching but this should give us something to start with.

At Faye Pattison Physiotherapy we charge for our time therefore we do not have separate charges for initial and follow up consultations as our therapists time is their time regardless. For physiotherapy and soft tissue therapy, in general, a standard 30 minute initial consultation is sufficient time to take your medical history, discuss with you our findings and get on with some treatment however if you would feel your case is more complex, have a couple of separate ailments you wish to discuss or would just rather an hour initial consultation then this is fine too. Feel free to speak with one of our friendly team if you are unsure so we can ascertain if an initial 60 minute appointment is required.

Appointment Type	Consultation	Charge	Additional Information
	time		
Initial Physiotherapy	30	40	
Initial Physiotherapy	60	80	
Follow up Physiotherapy	30	40	
Follow up Physiotherapy	60	80	
Initial Soft Tissue Therapy	30	40	
Initial Soft Tissue Therapy	60	80	
Follow up Soft Tissue Therapy	30	40	
Follow up Soft Tissue Therapy	60	80	
Sport Massage 30 mins	30	40	
Sports Massage 1hr	60	80	
Orthotics initial Consultation	30	40	Costs of orthotics vary
Initial Nutrition Consultation	60	80	Packages are available and the initial
			charge will be deducted off your
			package cost.
Follow up Nutrition	60	80	

## Payment **ent**

## Self Pay:

Cash Cheque Bank transfer Gift vouchers Card – There is a 2.75% charge which applies to ALL card payment Insurance – Faye Pattison Physiotherapy Is registered with most of the major health insurance companies. Possibly aclick here to read more button which opens up the below?

## Insurance:

Faye Pattison Physiotherapy Ltd is approved by most of the major private medical insurance companies. With most insurance companies for physiotherapy treatment, we bill the insurer directly and any excess due on the policy is paid directly to our clinic as and when we are advised by the insurance company or some patients pay this as a lump sum in advance. In some cases, depending on the patients' policy, patient pays our clinic for their treatment and we provide copy invoices stating paid for the patient to then claim back off their insurer. Every policy is different so if in doubt, contact your insurer for more information. Perhaps a read more button could say 'important information' or 'read more' would be good here to then go onto say the following, maybe bullet points?

Please ensure that you have contacted your insurance company and completed the require tasks before commencing any treatment at the clinic. This could include a consultant or GP referral letter.

Please ensure all insurance details including membership number & pre-authorisation numbers are given to the clinic prior to your first appointment to allow us to set up our system to bill your insurance company directly.

Please be aware that all excess on your policy is paid directly to our clinic and not your insurance company.

Please be aware that you are liable to pay Faye Pattison Physiotherapy Ltd directly for any shortfall in your insurers payment, this includes excess on your policy, any cancellation or non-attendance charges and if your insurer declines payment for any other reason, you will be required to settle your outstanding balance directly with our clinic and then take this matter up with your insurance company.

End of read more tab here.

With Soft tissue therapy and sports massage appointments, due to our therapists being governed by the ISRM (Institute of Sport and Remedial Massage) this automatically registers them with the CNHC (Complimentary and Natural Healthcare Council) which means that more and more clients are taking advantage of their health insurance policies to claim back their costs. We could then have a link to our blog the following

# Can I claim for sports massage or soft tissue therapy on my private health insurance policy?

The simple answer is... You need to check with your insurer.

More and more providers are recognising the benefits of soft tissue therapy which includes remedial massage and sports massage. If you have private health insurance, it's worth asking if you can claim for remedial massage, soft tissue therapy or sports massage and it will depend on a few things:

- Your individual policy (as everyone's is different)!
- your therapist's qualifications
- Your therapists professional affiliations

Most health insurance plans that have an allowance for sports / remedial massage will only require your therapist to be registered with the Complementary & Natural Healthcare Council (CNHC) however your therapist may not even know they are!

At Faye Pattison Physiotherapy Ltd, all our sport/ remedial massage therapist are all fully trained level 5 diploma level trained <u>soft tissue therapists</u> governed by the Institute of Sport and Remedial Massage (ISRM) which is very important to us as some insurers insist that the therapist treating you is a member of either the SMA (Sports Massage association) <u>or</u> theISRM and being registered with the ISRM, our therapists are automatically members of the CNHC alongside other therapy associations.

A couple of companies insist that the therapist is either **SMA** or **ISRM**registered or they <u>will</u> <u>not</u>cover treatments by 'standard' or 'normal' massage therapists.

So if you have private health insurance, then you may be able to claim for your treatment or a percentage of your treatment with one of our ISRM soft tissue therapists, whether this is for sports massage, remedial massage or ailment, it's worth asking!